

# SCHOOL BASED SERVICES - 101

2017 MI SBS CONFERENCE – TROY, MI

## TOPICS OF DISCUSSION

- History of Medicaid & School Based Services
- Random Moment Time Study
- The Financial Process
- The Cost Settlement/Reimbursement Process
- Quality Assurance Plan
- File Transfer/CHAMPS/PCG
- SBS Resources

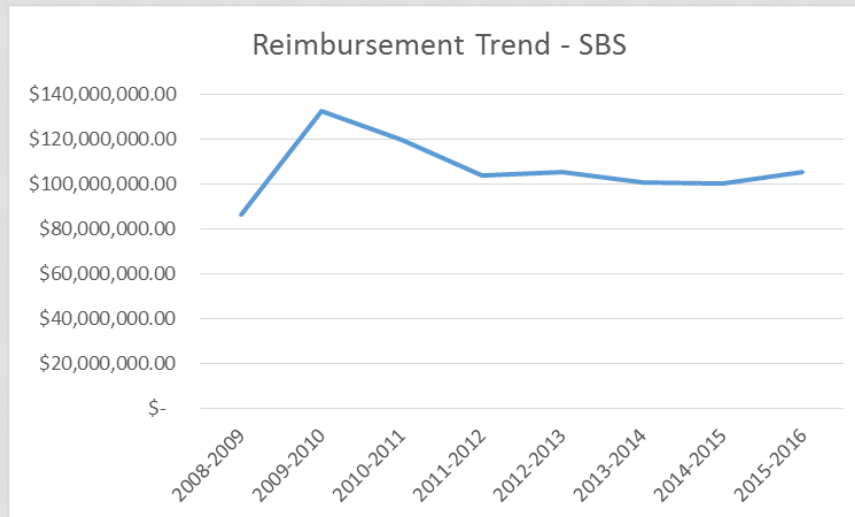
NOW ...

## History of Medicaid & School Based Services

### WHY IS THIS IMPORTANT?

- Reimbursement to Intermediate School Districts
  - 7/1/2008 – 6/30/2009: \$86,424,569
  - 7/1/2009 – 6/30/2010: \$132,423,912
  - 7/1/2010 – 6/30/2011: \$119,794,856
  - 7/1/2011 – 6/30/2012: \$103,592,595
  - 7/1/2012 – 6/30/2013: \$105,459,655
  - 7/1/2013 – 6/30/2014: \$100,360,853
  - 7/1/2014 – 6/30/2015: \$100,302,212
  - 7/1/2015 – 6/30/2016: \$105,186,403

## REIMBURSEMENT TRENDS



## MEDICAID - HISTORY

- Authorized by Title XIX of the Social Security Act, Medicaid was signed into law in 1965 alongside Medicare.
  - Although the Federal government establishes certain parameters for all states to follow, each state administers their Medicaid program differently, resulting in variations in Medicaid coverage across the country.
- The State of Michigan implemented Medicaid – October, 1966
  - 26 States by January 1967
  - 37 States by January 1968
  - 41 States by January 1969
  - 49 States by January 1970
  - Arizona implemented in October, 1982

## MEDICARE VS MEDICAID

- Medicare
  - Is an insurance program
  - Run by the federal government
  - It is the same in all 50 states
  - Available to Americans age 65 and older, and sometimes to younger persons with disabilities
- Medicaid
  - Is an assistance program
  - Run by state and local governments within federal guidelines
  - It varies from state to state
  - Available to low-income Americans, pregnant women, people with disabilities, regardless of age

## MEDICAID – BY THE NUMBERS (ENROLLMENT) (DATA BY KAISER FAMILY FOUNDATION)

- Medicaid and the Children's Health Insurance Program (CHIP) provide health and long-term care coverage to more than 74 million low-income children, pregnant women, adults, seniors, and people with disabilities in the United States
  - Michigan: As of May 2017, total Medicaid & CHIP Enrollment: 2,352,826
  - Medicaid Covers:
    - 1 in 7 adults under 65
    - 1 in 2 low-income individuals
    - 2 in 5 children
    - 3 in 5 nursing home residents
    - 2 in 5 people with disabilities

## MEDICAID - BY THE NUMBERS (SPENDING) (DATA BY KAISER FAMILY FOUNDATION)

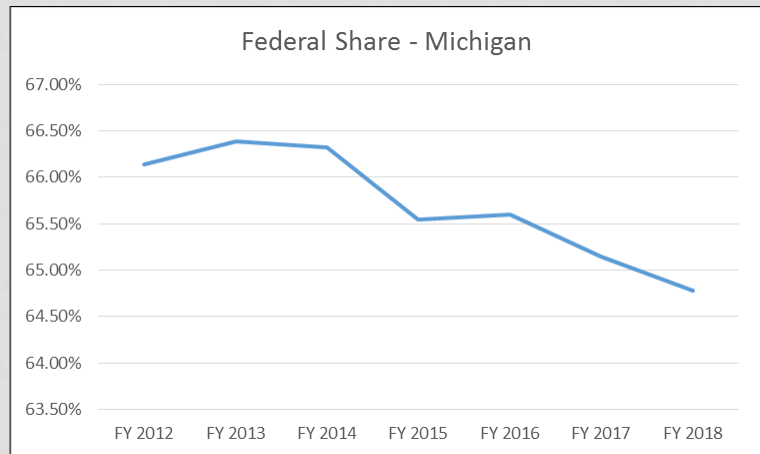
- In FY 2016, Medicaid spending in the United States was \$553.5 billion
  - 19% of state general fund spending in the US is for Medicaid
  - 57% of all federal funds received by states is for Medicaid
- 10 million Medicare beneficiaries (21%) rely on Medicaid for assistance with Medicare premiums and cost-sharing and services not covered by Medicare, particularly long-term care
  - 36% of Medicaid spending is for Medicare beneficiaries

## MEDICAID: FEDERAL-STATE PARTNERSHIP

	<b>Federal Government</b>	<b>States</b>
<b>Administration</b>	Oversight	Direct Administration
<b>Financing</b>	Pays 50% to 73% of costs	Pays a share of cost
<b>Program Rules</b>	Minimum standards; Strong benefit/cost sharing standards for children (EPSDT)	Sets provider payment rates and decides whether to cover beyond minimums
<b>Coverage Guarantee</b>	Required, if eligible	Cannot freeze or cap enrollment; can implement enrollment barriers

## FEDERAL SHARE - MICHIGAN

- FY 2012: 66.14%
- FY 2013: 66.39%
- FY 2014: 66.32%
- FY 2015: 65.54%
- FY 2016: 65.60%
- FY 2017: 65.15%
- FY 2018: 64.78%



## HEALTHY MICHIGAN PLAN - HISTORY

- Important Dates
  - On September 16, 2013, Governor Rick Snyder signed into law Michigan Public Act 107 of 2013, which directs the creation of the Healthy Michigan Plan
  - On December 30, 2013, the Healthy Michigan Plan received approval from the Centers for Medicare and Medicaid Services
  - On April 1, 2014, the State of Michigan began accepting applications for the Healthy Michigan Plan

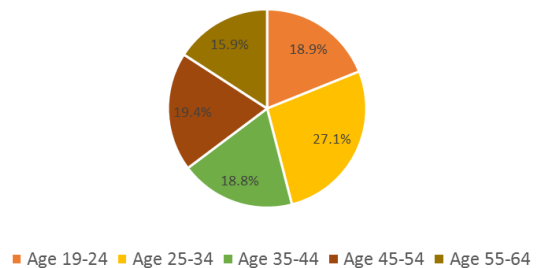
## HEALTHY MICHIGAN PLAN – CONT.

- Eligibility
  - Are age 19-64 years
  - Have income at or below 133% of the federal poverty level under the Modified Adjusted Gross Income methodology
  - Do not qualify for or are not enrolled in Medicare
  - Do not qualify for or are not enrolled in other Medicaid programs
  - Are not pregnant at the time of application
  - Are residents of the State of Michigan
- Coverage (10 Essential Health Benefits)
  - Ambulatory patient services
  - Emergency services
  - Hospitalization
  - Maternity and newborn care
  - Mental health and substance use disorder treatment services, including behavioral health treatment
  - Prescription drugs
  - Rehabilitative and habilitative services and devices
  - Laboratory services
  - Preventive and wellness services and chronic disease management
  - Pediatric services, including oral and vision care

## HEALTHY MICHIGAN PLAN – PROGRESS REPORT (AUGUST 1, 2017)

Total Healthy Michigan Plan Beneficiaries			
Age	Number of Females	Number of Males	Number Eligible
Age 19-24	62,953	61,460	124,413
Age 25-34	84,378	93,626	178,004
Age 35-44	57,468	66,008	123,476
Age 45-54	62,747	64,895	127,642
Age 55-64	54,824	49,448	104,272
<b>Total</b>	<b>322,370</b>	<b>335,437</b>	<b>657,807</b>
<b>Percentage</b>	<b>49.01%</b>	<b>50.99%</b>	<b>100%</b>

Enrollees in Healthy Michigan Plan by Age



## MICHIGAN SBS - HISTORY

- Agreement between Michigan Department of Social Services & Michigan Department of Education
  - Approval Date: 12/18/1993
  - It is the intent and purpose of the parties hereto, by entering into this agreement, to promote high quality of health care and services for recipients of Michigan's Medical Assistance Program, to assure the proper expenditure of public funds for health care services provided said recipients, and to conform with applicable state and federal requirements

## MICHIGAN SBS - HISTORY

- In 2000, the DHHS, acting through the CMS, imposed a federal reimbursement disallowance for the SBS Administrative Outreach Program
- In 2002, the State of Michigan and DHHS/CMS negotiated a settlement agreement that required significant revisions to the SBS Administrative Outreach Program
- Effective January 1, 2004, the State of Michigan implemented a new claims development methodology for the SBS Administrative Outreach Program
  - The new methodology included the following:
    - A random moment time study using the Medicaid Administrative Claiming System (MACS) software
    - New time study activities
    - Two options for claims development
    - Establishment of central administrative responsibilities
    - A single method of determining the discounted Medicaid eligibility rate
    - A special monitoring system
    - A revised provider "Assurance of Understanding and Compliance" document



## MICHIGAN SBS – HISTORY CONT.

- Effective July 1, 2008, the State of Michigan SBS Program will be reimbursed based on a cost-based, provider-specific and annually reconciled methodology
- The new methodology required some changes to the random moment time study methodology
  - Three new staff pools that time studies will be performed on:
    - Direct Medical Services
    - Personal Care Services
    - Targeted Case Management

## YOUR ROLE

- Know the stakes – Over \$100 million coming to MI each year to ISDs
- This is a statewide program with several partners, each of us has an essential role
- You are a “Medicaid Provider” expected to know both Special Education and Medicaid rules and requirements

NOW ...

## Random Moment Time Study

### RANDOM MOMENT TIME STUDY

- In accordance with the Centers for Medicare & Medicaid Services (CMS) reimbursement policy, some activities performed by medical professionals and Intermediate School District (ISD) staff in a school based setting are eligible for federal matching funds.
  - These activities may be performed by staff with multiple responsibilities.
  - CMS reimbursement requirements include the use of a random moment time study (RMTS) as a component of the Medicaid reimbursement methodology.
    - The time study results are used to determine the amount of staff time spent on Medicaid-allowable activities.

## STAFF POOL LIST

- Time studies are carried out over the following staff pools:

- AOP Only Staff
- Direct Medical Staff
- Personal Care Services Staff
- Targeted Case Management Services Staff

**AOP**

**Direct Service**

**Personal Care**

**Targeted Case Management**

## AOP ONLY STAFF

### AOP Only Staff Pool:

- Administrators
- Counselors
- Early Identification/Intervention Personnel
- Physician Assistants
- Teacher Consultants
- School Psychologists (certified by the Michigan Department of Education but without Michigan licensure)
- Limited Licensed Speech Language Pathologists (without their American Speech-Language-Hearing Association Certificate of Clinical Competence)
- School Social Workers (certified by the Michigan Department of Education but without Michigan licensure)

## DIRECT MEDICAL SERVICES

### AOP & Direct Medical Services Staff Pool:

- Fully Licensed Speech Language Pathologists
- Audiologists
- Counselors
- Licensed Practical Nurses
- Occupational Therapists
- Occupational Therapist Assistants
- Orientation and Mobility Specialists
- Physical Therapists
- Physical Therapist Assistants
- Physician and Psychiatrists
- Psychologists (not School Psychologists)
- Registered Nurses
- Social Workers

## PERSONAL CARE SERVICES

The following staff may be appropriate for inclusion in time studies if they are involved in Personal Care activities in the school setting:

- Bilingual Aides
- Health Aides
- Instructional Aides
- Paraprofessionals
- Program Assistants
- Teacher Aides
- Trainable Aides

## TARGETED CASE MANAGEMENT

Staff with the following credentials may be appropriate for inclusion in time studies if they are involved in Targeted Case Management activities in the school setting:

- A bachelor's degree with a major in a specific special education area.
- Coursework credit equivalent to a major in a specific special education area.
- Minimum of three years' personal experience in the direct care of an individual with special needs.
- A licensed Registered Nurse (RN) in Michigan.

## RMTS PROCESS

- All staff pools have 800 moment surveys for the summer quarter
- 12,200 moment surveys are sent out for the remaining three quarters
  - AOP – 3000
  - TCM – 3000
  - PC – 3200
  - DS – 3000
- The sample size of each cost pool ensures a quarterly level and annual level of precision of +/- 2% with at least a 95% confidence level

## RMTS QUESTIONS

- Were you working during your sampled moment?  
If yes, then...
- Who was with you?
- What were you doing?
- Why were you doing this activity?
- Does the Student have an IEP/IFSP in place for the services you are performing?

## RMTS TRAINING

- Participants need to know that:
  - Their answers are coded by RMTS specialists in Chicago
  - They must be descriptive, so that the answers can be coded correctly
  - If their answer can't be understood, someone from PCG will call to clarify
- Give Examples:
  - Which response best describes what you were doing ?

## BE DESCRIPTIVE - WHO

- Who was with you?
  - A social worker / An OT / the student's Case Manager
  - A [physically impaired] student
  - A group of ASD students
  - A student's parent(s)/guardian

## BE DESCRIPTIVE - WHAT

- What were you doing?
  - Reviewing student behavior plan and IEP goals
  - Re-directing a student to stay on task
  - Meeting regarding accommodations for a student
  - Physical Therapy – range of movement – upper body
- Assisting student(s) during a math assignment
  - Okay (although not usable) for a Case Manager
  - Direct Service or Personal Care staff would need to define assistance!

## BE DESCRIPTIVE - WHY

- Why were you doing this activity?
  - Annual IEP – Speech and Social Work services will continue.
  - Chronic behavior issues are impacting progress toward his goals.
  - Student requires visual aides to participate in classroom activities.
  - Poor gross/fine motor skills impede mobility and ability to participate in classroom activities/assignments.
- Focus On: Personal Care
  - Monitoring swallowing as student ate their lunch.
  - Physically assisting child with boarding a bus.
  - Ensuring that student gets safely from one class to another.
  - Monitoring student's behavior and prompting to pay attention during a classroom activity.

## YOUR ROLE

- Make sure the right people are on the SPL
  - Check staff licensure
- Train your staff on how to complete the RMTS
- Make sure ALL RMTS's are completed within 5 days
  - Check the Compliance Report on the PCG website
  - And if they don't complete it? (Every ISD has a process)
    - Go to the Special Ed Director
    - Go to the Superintendent of the district
    - Go to your ISD Superintendent



NOW ...

## The Financial Process

### THE FINANCIAL PROCESS

- Two mechanisms for capturing costs
  - Quarterly Financials
  - Medicaid Allowable Expenditure Report (MAER)
- May include costs for staff pool participants ONLY
  - If name is on the wrong pool for any quarter, \$0
  - If there was no placeholder for new/open position, \$0
  - If staff were left off pool in error, \$0
- Coordination of Funding
  - If staff are split funded (IDEA and Medicaid), you may claim only the non-federal portion of their costs

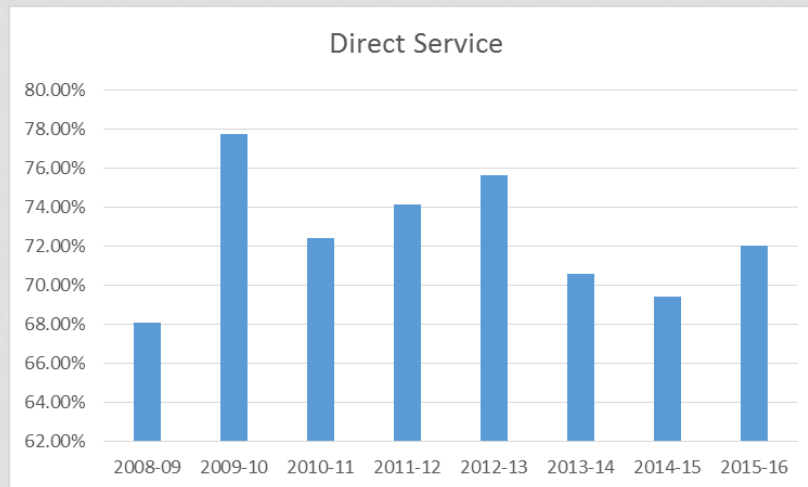
## REIMBURSEMENT FORMULA

Allowable Costs (+ Medicaid Indirect costs)  
 x RMTS % (State-wide)  
 x SE Medicaid Eligibility Rate (ISD specific)  
 x FMAP or Federal Financial Participation %  
 x ISD Reimbursement Rate (60%)  
 = Net Dollars to ISD

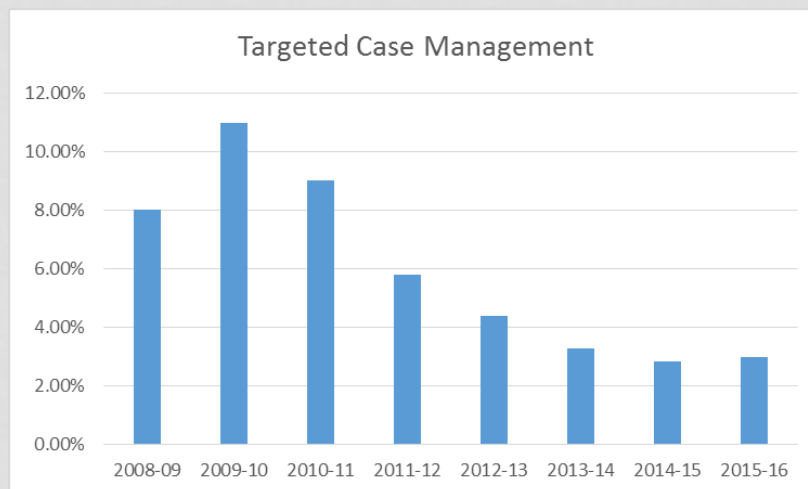
## REIMBURSEMENT VARIABLES (RMTS %)

	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
Direct Service	68.10%	77.74%	72.41%	74.14%	75.64%	70.55%	69.38%	71.99%
Targeted Case Management	8.02%	10.97%	9.02%	5.80%	4.37%	3.26%	2.82%	2.97%
Personal Care	19.99%	31.17%	20.94%	22.00%	22.11%	20.61%	20.87%	23.28%

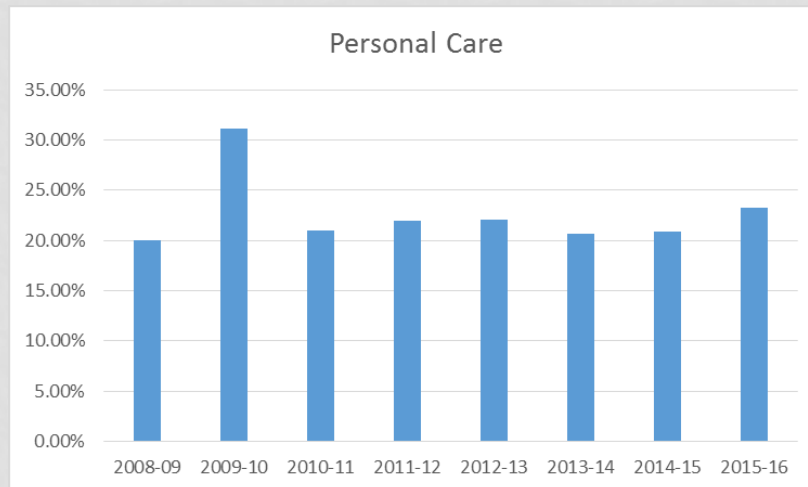
## RMTS % - DIRECT SERVICE



## RMTS % - TARGETED CASE MANAGEMENT



## RMTS % - PERSONAL CARE



## BE STRATEGIC

- Use non-Medicaid allowable staff for Federal Funding
  - "Educational" Aides, full-time "Release" Teachers (who do not coordinate IEPs)
  - If you can't allocate all federal funds using non-qualified staff, use AOP staff first (Administrators, Teacher Consultants, et cetera)
- Targeted Case Management vs Personal Care staff?
  - Depends on costs, but remember that Personal Care Staff generally report a LOT more services!
- Cost/benefit and availability of fully licensed staff.
  - All other things being equal, hire fully licensed Direct Service Staff!

## REIMBURSEMENT EXAMPLE

	<b>Direct Service</b>	<b>Targeted Case Management</b>	<b>Personal Care</b>
<b>Costs + Indirect Costs</b>	\$1.00	\$1.00	\$1.00
<b>RMTS %</b>	71.99%	2.97%	23.28%
<b>SE MER (ISD Specific)</b>	51.91%	51.91%	51.91%
<b>FMAP</b>	65.60%	65.60%	65.60%
<b>ISD Reimbursement %</b>	60.00%	60.00%	60.00%
<b>Net \$'s to ISD</b>	\$0.15	\$0.01	\$0.05

## TRANSPORTATION REIMBURSEMENT

Allowable Costs (SE-4094)	\$10,000,000
<u>Divided by Total Trips</u>	<u>500,000</u>
Cost Per Trip	\$20 (per trip rate)

Multiply by Reimbursable One-Way Trips	$\$20 \times 75,000 = \$1,500,000$
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Multiply by Federal Funds Rate	$\$1,500,000 \times 65.15\% = \$977,250$
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Multiply by ISD Rate (60%)	$\$977,250 \times 60\% = \$586,350$
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Net Dollars to ISD	\$586,350
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## YOUR ROLE

- Foster cooperation between Medicaid, Special Education & Business staff
  - Identify who should be federally funded to be in compliance with grant rules AND have minimal impact on Medicaid reimbursement
  - Share information discussed at Implementer meetings
  - Ensure person completing MAER compares costs to those reported on SE-4096 and SE-4094
    - If SE-4096 or SE-4094 are amended, you may have to amend your MAER

NOW ...

## The Cost Settlement/Reimbursement Process

## THE SETTLEMENT/REIMBURSEMENT PROCESS

- Monthly Interim Payment Process
- Settlement Process
- Monthly Claims Comparison Process

## MONTHLY INTERIM PAYMENT PROCESS

- All payments and adjustments are issued by the MDHHS Hospital and Clinic Reimbursement Division.
  - Interim payments are calculated based on an estimated monthly cost formula.
  - The monthly cost formula utilizes prior year costs plus any inflation or program changes to calculate a monthly interim reimbursement amount.
  - To justify an increase in the interim payment, providers must submit written documentation of significant changes in coverage, service utilization or staff costs.

## SETTLEMENT PROCESS

- Initial Settlement
  - Time for completion
  - Not the final settlement
- Final Settlement
  - Cannot be completed prior to one year after the ISD's FYE (June 30th of the following year)
  - Can be processed without an initial settlement

\* No Settlement will be processed until MDHHS is reasonably confident that the figures presented in the MAER accurately reflect the ISD's expenditures.

## SETTLEMENT PROCESS - SUBMISSION

- Deadline – December 31st
- Settlements are processed in the order they are received
- Submitted through the file transfer system
- Submitted as a “.MER” file
- Signed certification page is required



## MONTHLY CLAIMS COMPARISON PROCESS

- CMS mandate – Claim volume must not be less than 85% of the previous year's submissions
- Claims Comparison Process
  - Information is input into a spreadsheet
  - Calculate rolling averages
  - Calculate a lag time in claims submissions to determine an average for a look back period to allow time for claims to be paid after submitted
  - Calculate percentages

## LETTERS ISSUED & EFFECTS OF NON-COMPLIANCE

- Letter 1- Warning Letter
- Letter 2- 30 Day Letter
- Letter 3- Suspension Letter
- Effects of Non-Compliance
  - Interim payments can be suspended until the 85% level is reached
  - If an ISD comes into compliance at any time during this process, the process stops and missed monthly payments can be made up if requested in writing
- Risks of non-compliance on the part of MDHHS
  - CMS sanctions
  - Possible loss of the program

# WARNING LETTER & 30 DAY NOTICE LETTER

STATE OF MICHIGAN  
DEPARTMENT OF COMMUNITY HEALTH  
LANSING

JAMES H. HAYESMAN  
DIRECTOR

August 5, 2014

Contact Name  
Facility Name  
Street Address  
City, Michigan ZIP

Re: **Insufficient Claim Activity, Warning Letter**  
P/E: 06/30/2014  
Facility NP:

Dear Provider:

This letter is to serve as notification of a non-compliance issue in regards to claim activity. A recent review of your facility's claim activity indicates little or no claim activity for the current fiscal year (rolling average 06/30/2012 through 11/30/2012) as compared to the same dates in the prior year (rolling average 06/30/2011 through 06/30/2012). Please provide us with detailed documentation as to why the claim volume has dropped, what the corrective measures will be, and the targeted date for the corrective measures.

Section 1903 of the Social Security Act, authorizes federal funding to states for programs that impact Medicaid payment for services provided in schools. Section 4104(13) of the Medicare Catastrophic Coverage Act of 1988 (P.L. 100-360) amended section 1903(c) of the Act to permit Medicaid payment for medical services provided to children under IDEA through a child's Individualized Education Plan (IEP) or Individualized Family Service Plan (IFSP). Specifically, the Michigan Medicaid Provider Manual for School-Based Services, Section 6.1 Method of Reimbursement, clearly states:

"The Centers for Medicare and Medicaid Services (CMS) also requires Michigan SPS providers to submit procedures specific fee for service claims for all Medicaid allowable services. These claims do not generate a payment but are required by CMS in order to monitor the services provided, the eligibility of the recipient, and provide an audit trail. If claim volume decreases significantly or drops to zero in any two consecutive months, all interim payments will be held until the provider is contacted and the issue is resolved."

Pursuant to the CMS mandate, if fee for service claim volume is not maintained the State entity must recover any interim payments that may be at risk. If you have any questions, please contact Amy Kanter at (517) 373-4522.

Sincerely,

Steve Ireland, Manager  
Michigan Department of Community Health  
Hospital & Clinic Reimbursement Division  
Capital Commons Center, 9<sup>th</sup> Floor  
400 S. Pine Street  
Lansing, Michigan 48913

STATE OF MICHIGAN  
DEPARTMENT OF COMMUNITY HEALTH  
LANSING

JAMES H. HAYESMAN  
DIRECTOR

August 5, 2014

Name  
Facility  
Address  
City, State, Zip

Re: **Insufficient Claim Activity**  
P/E: 06/30/2014  
Facility NP: [REDACTED]

Dear Provider:

This letter is to serve as notification of a non-compliance issue in regards to claim activity. A recent review of your facility's claim activity indicates little or no claim activity for the current fiscal year (rolling average 11/01/2012 through 11/30/2012) as compared to the same dates in the prior year (rolling average 11/01/2011 through 11/30/2012). Please provide us with detailed documentation as to why the claim volume has dropped, what the corrective measures will be, and the targeted date for the corrective measures.

Section 1903 of the Social Security Act, authorizes federal funding to states for programs that impact Medicaid payment for services provided in schools. Section 4104(13) of the Medicare Catastrophic Coverage Act of 1988 (P.L. 100-360) amended section 1903(c) of the Act to permit Medicaid payment for medical services provided to children under IDEA through a child's Individualized Education Plan (IEP) or Individualized Family Service Plan (IFSP). Specifically, the Michigan Medicaid Provider Manual for School-Based Services, Section 6.1 Method of Reimbursement, clearly states:

"The Centers for Medicare and Medicaid Services (CMS) also requires Michigan SPS providers to submit procedures specific fee for service claims for all Medicaid allowable services. These claims do not generate a payment but are required by CMS in order to monitor the services provided, the eligibility of the recipient, and provide an audit trail. If claim volume decreases significantly or drops to zero in any two consecutive months, all interim payments will be held until the provider is contacted and the issue is resolved."

Pursuant to the CMS mandate, if fee for service claim volume is not maintained the State entity must recover any interim payments that may be at risk. **Until your claim activity increases, the State of Michigan will begin to suspend the interim payments. As your facility effects 30 days from the date of this letter, if claim volume is not restored to the appropriate level then will be taken to recover prior interim payments.** If you have any questions, please contact Amy Kanter at (517) 373-4522.

Sincerely,

Steve Ireland, Manager

Amy Kanter, Auditor  
Michigan Department of Community Health  
Hospital & Clinic Reimbursement Division  
Capital Commons Center, 9<sup>th</sup> Floor

# PAYMENT SUSPENSION & RESPONSE LETTER

STATE OF MICHIGAN  
DEPARTMENT OF COMMUNITY HEALTH  
LANSING

JENNIFER M. GRANOWSKI  
DIRECTOR

August 5, 2014

Contact Name  
Facility Name  
Street Address  
City, Michigan ZIP

Re: **Interim Payment Suspension**  
P/E: 06/30/2014  
Facility NP:

Dear Provider:

This letter is to serve as a notification of suspension of your monthly interim payments due to a non-compliance issue in regards to claim activity. The most recent review of claim activity with a date of service 7/1/13 thru 2/28/2014 and a date of payment between 7/1/13 and 7/31/2011 compared to the same dates in the prior year indicated a number of providers who have little or no claim activity for the current fiscal year. The Individuals with Disabilities Education Act (IDEA) authorizes federal funding to states for programs that impact Medicaid payment for services provided in schools. Section 4104(13) of the Medicare Catastrophic Coverage Act of 1988 (P.L. 100-360) amended section 1903(c) of the Act to permit Medicaid payment for medical services provided to children under IDEA through a child's Individualized Education Plan (IEP) or Individualized Family Service Plan (IFSP). Specifically Michigan Medicaid Provider Manual for School-Based Services Section 6.1 Method of Reimbursement clearly states:

"The Centers for Medicare and Medicaid Services (CMS) also requires Michigan SPS providers to submit procedure specific fee for service claims for all Medicaid Allowable Services. These claims do not generate a payment but are required by CMS in order to monitor the services provided, the eligibility of the recipient and provide an audit trail. If claim volume decreases significantly or drops to zero in any two consecutive months, all interim payments will be held until the provider is contacted and the issue is resolved."

CMS has mandated that if claim volume is not maintained the State entity must recover any interim payments that may be at risk. **Until claim activity increases the State of Michigan in compliance with CMS mandate has suspended your interim payments.**

Sincerely,

Steve Ireland, Manager

Amy L. Kanter, Auditor  
Michigan Department of Community Health  
Hospital & Clinic Reimbursement Division  
Capital Commons Center, 9<sup>th</sup> Floor  
400 S. Pine Street  
Lansing, Michigan 48913

STATE OF MICHIGAN  
DEPARTMENT OF COMMUNITY HEALTH  
LANSING

JAMES H. HAYESMAN  
DIRECTOR

August 5, 2014

«first\_name «last\_name «office  
«facility\_name  
«street  
«city, «state «zip»

Re: **Insufficient Claim Activity Response Letter: Rule To Letter Dated October 1, 2013**  
P/E: 06/30/2014  
Facility NP: «J»

Dear Provider:

In August 2013 we found that the claim level for your facility had fallen below the 85% threshold. In order to stay in compliance, we require the facility to document a detailed reason for this drop in claims and what the corrective measures will be in order to get the claim level back into compliance. Your documentation stated that your facility has the billing conducted by MediB, whom is no longer in business. You have now become your own billing agent but will need to process back-claims throughout the year of 2013. Your target date for completion is December 1, 2013. We accept any as proper documentation with corrective measures. We will monitor your claims and expect to see them back in the 85% threshold for the December 2013 data pull.

Pursuant to the CMS mandate, if fee for service claim volume is not maintained the State entity must recover any interim payments that may be at risk. If you have any questions, please contact Amy Kanter at (517) 373-4522.

Sincerely,

Steve Ireland, Manager  
Michigan Department of Community Health  
Hospital & Clinic Reimbursement Division  
Capital Commons Center, 9<sup>th</sup> Floor  
400 S. Pine Street  
Lansing, Michigan 48913

## REQUIRED DOCUMENTATION

- Communication is important!
- Documentation requires detail of the reason for the drop in claims
  - (Examples) Reduction in staff/students, changes in federally funded employees
- Documentation required the details on the corrective measures that will be put in place
- Documentation requires a date of which the corrective measure will start taking place and claim volumes should start to rise

## YOUR ROLE

- Be proactive
- Ensure Figures Are Accurate
- Take Corrective Actions
- Ask Questions
- Stress Importance To Staff

NOW ...

## Quality Assurance Plan

### QUALITY ASSURANCE PLAN & AUDITOR CHECKLIST

- SBS providers must have a written quality assurance plan on file
  - Necessary Elements
  - Purpose behind quality assurance plan
  - Tools/ideas for creating/revamping a quality assurance plan
- Audits of SBS
  - Auditor Checklist
    - Auditor can/will ask to see specific records, for specific students, for specific dates
    - Record retention is seven years

## QUALITY ASSURANCE PLAN - ELEMENTS

An acceptable quality assurance plan must address each of the following quality assurance standards:

- Covered services are medically necessary, as determined and documented through appropriate and objective testing, evaluation and diagnosis.
- The IEP/IFSP treatment plan identifies which covered services are to be provided and the service frequency, duration, goals and objectives.
- A monitoring program exists to ensure that services are appropriate, effective and delivered in a cost effective manner consistent with the reduction of physical or mental disabilities and assisting the beneficiary to benefit from special education.
- Billings are reviewed for accuracy.
- Staff qualifications meet current license, certification and program requirements.
- Established coordination and collaboration exists to develop plans of care with all other providers, (i.e., Public Health, MDHHS, Community Mental Health Services Programs (CMHSPs), Medicaid Health Plans (MHPs), Hearing Centers, Outpatient Hospitals, etc.).
- Parent/guardian and beneficiary participation exists outside of the IEP/IFSP team process in evaluating the impact of the SBS program on the educational setting, service quality and outcomes.

## PURPOSE – QUALITY ASSURANCE PLAN

- Purpose – Medicaid Provider Manual
  - To establish and maintain a process for monitoring and evaluating the quality and documentation of covered services, and the impact of Medicaid enrollment on the school environment
- Benefits of a well-written Quality Assurance Plan
  - Sets high standards
  - Establishes and maintains a compliant and knowledgeable environment
  - Creates a positive team atmosphere
    - Annual Trainings, Newsletters, Period Emails, et cetera
  - Sail through an audit successfully

## CREATING QUALITY ASSURANCE PLAN

- Resources for Quality Assurance Plan

- Other Intermediate School Districts
- MI SBS Dropbox

### Developing the Quality Assurance Plan

- See what other ISDs have done and adapt
- Involve everyone in ISD and LEAs that you need
  - Must have support throughout your ISD—Superintendent, Special Education Directors, principals, clinicians, teachers, administrative support, time study participants, business officials, bus drivers/staff
- Review the Quality Assurance Plan
  - Yearly - No changes, few changes, many changes

## AUDIT CHECKLIST – STUDENT CLAIMS

- Treatment Plan (IEP/IFSP)
- Special Education Evaluation & Assessment Reports
- Staff Certifications/Licensures
- Provider/Clinician Notes
- Prescriptions/Referrals/Authorizations
- Attendance Logs
- Transportation Logs
- Monthly Activity Checklist (Personal Care Services Log)

## YOUR ROLE

- You are the heart of your ISD's Medicaid SBS program – you set the tone
- Ask for, get help from the top of your organization; allows you to be the gentle enforcer
- As complex and ever-changing as the Medicaid SBS Program may be, when your team pitches in and complies, success results

NOW ...

File Transfer/CHAMPS/PCG

## FILE TRANSFER/CHAMPS/PCG

- MILogin
- File Transfer
- CHAMPS
  - Resources
- Public Consulting Group
  - PCG's Role
  - Contact Lists

## MILOGIN

- Users must register with MILogin prior to accessing File Transfer and CHAMPS
  - MILogin replaced Single Sign On
    - Goal: Improve overall functionality, security and compliance with federal and state regulations, such as HIPAA
- Technical Assistance
  - DTMB Client Service Center at 1-800-968-2644



## FILE TRANSFER

- Purpose
  - The File Transfer application offers the ability to share files and collaborate with others while keeping those files secure and easily tracked
- Users
  - Minimum of 2, Maximum of 4
  - Indicate primary user
  - File transfer is not available to billers/vendors

## FILE TRANSFER FEATURES

- Upload
  - Upload file option allows transferring files from the user's PC to an Area Folder defined on the State of Michigan destination server
- Download
  - Download file option allows File Transfer users to download files shared by other users in specific areas
- File Upload/Download Log
  - Users can monitor their upload files by selecting the 'Upload Log' or 'Download Log' link in the Browse menu

## CHAMPS

- Community Health Automated Medicaid Processing System
  - Web-based claims processing system
  - Comprised of multiple subsystems:
    - Provider Enrollment
      - Users can enroll and update provider enrollment data quickly and easily
    - Prior Authorization
      - Users can initiate new and modify existing PA requests through our online web portal or through a 278 HIPAA Transaction
    - Claims and Encounters
      - Users can submit claims directly online through a batch upload process or through Direct Data Entry (DDE). Users can also view claims online and complete claim adjustments or replacements.

## CHAMPS RESOURCES

- For CHAMPS Navigation issues:
  - CHAMPS Helpline: 1-888-643-2408 or [champs@michigan.gov](mailto:champs@michigan.gov)
- For Billing Questions:
  - Provider Inquiry: 1-800-292-2550 or [providersupport@michigan.gov](mailto:providersupport@michigan.gov)
  - Provider Enrollment: 1-800-292-2550 or [providerenrollment@michigan.gov](mailto:providerenrollment@michigan.gov)
- Training Inquiry:
  - [provideroutreach@michigan.gov](mailto:provideroutreach@michigan.gov)

## PCG'S ROLE

- RMTS Quarterly Process
  - Staff Pool Lists
  - Random Moments
  - Financial Collection
- Generate AOP Claim
  - Claim Breakdown sent to ISDs
- Collect PCS/TCM costs to be verified by ISDs

## CONTACT LISTS

- All contacts are managed in the PCG Claiming System
  - There are many user types available
- ISD Administrator
  - Copied on all communications
  - Responsible for distributing information to appropriate LEA contacts and ensuring compliance
  - Can edit and certify financials, staff pool lists, and calendars
- Time Study Contact (can be same person as ISD Administrator)
  - Responsible for following up on moment completion
  - Copied on Moment Notification emails
  - Distributes Paper Moment Notifications

## CONTACT LIST – CONT.

- LEA Administrator
  - Can edit and certify LEA financials, staff pool lists, and calendars
- LEA RMTS
  - Can edit and certify staff pool lists and calendars
- LEA Financials
  - Can edit and certify financials
- LEA Financials Editor
  - Can edit but not certify financials
- LEA View Only

\*Contacts can only certify financials if they have completed the electronic signature form

## YOUR ROLE

- CHAMPS
  - Examine your RA
  - Question Claim Results (If denied)
    - Why was the claim denied? Is the denial valid?
    - Monitor volume every time claims are submitted
- PCG
  - Update contact lists as staff changes occur in your ISD (update in the PCG Claiming System)
  - Follow up with providers to ensure they complete random moments
  - Ensure LEAs complete SPLs and Financials by the posted due dates

NOW ...

## SBS Resources

### SBS RESOURCES

- MDHHS Policy
  - State Plan, Medicaid Provider Manual, Medicaid Policy Bulletins, Provider "L" Letters
- Provider Outreach
  - Site Visits, Implementer's Meetings, Policy Workgroup, MI SBS Conference
- NAME Conference
- MI SBS Dropbox
- MDHHS SBS Website

## MICHIGAN STATE PLAN

- The Michigan Medicaid State Plan is an agreement between the state and federal government that identifies the general health care services, reimbursement, and eligibility policies in effect under Michigan Medicaid.
  - It is the basis for the federal government (CMS/HHS) to pay its federal financial participation (FFP) for the program's operation.
  - The plan is written on a more general level than contained in program policy.

Supplement to  
Attachment 3.1-A  
Page 13a.9

**STATE PLAN UNDER TITLE XIX OF THE SOCIAL SECURITY ACT**  
State of MICHIGAN  
*Amount, Duration and Scope of Medical and Remedial Care  
Services Provided to the Categorically and Medically Needy*

4.b. Medicaid Services that may be provided by Intermediate School Districts

9. Specialized Transportation

Definition  
Specialized transportation services are available to Medicaid-eligible beneficiaries when medically necessary and documented in an Individualized Education Program/Individualized Family Service Plan.


Services  
Services must be provided on the same date that a Medicaid covered service is received. Transportation must be on a specially adapted school bus and provided to transport the beneficiary to and/or from the location where the Medicaid service is received. Transportation services are not covered on a regular school bus.

Providers  
Transportation services include direct services personnel (e.g. bus drivers, aides, etc.) employed by or under contract with the school district.

TN NO.: 07-03      Approval Date: NOV 21 2007      Effective Date: 07/01/2008  
Supersedes  
TN No.: N/A new page

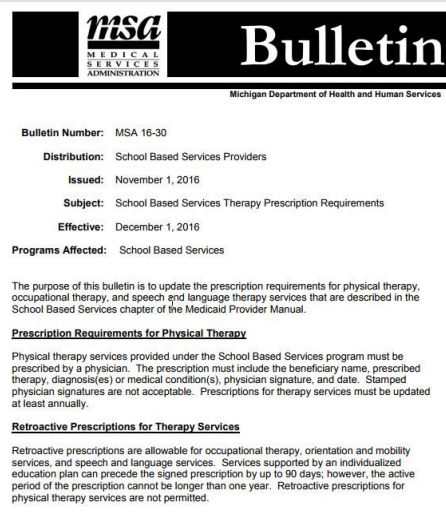
## MEDICAID PROVIDER MANUAL

- Provides guidance for all providers
  - Updated Quarterly
    - January, April, July, and October
    - Latest changes are color-highlighted and dated
- Three dedicated chapters to SBS
  - School Based Services
  - SBS Administrative Outreach Program
  - SBS Random Moment Time Study

Michigan Department of Health and Human Services <b>Medicaid Provider Manual</b> 	
<b>SCHOOL BASED SERVICES</b>	
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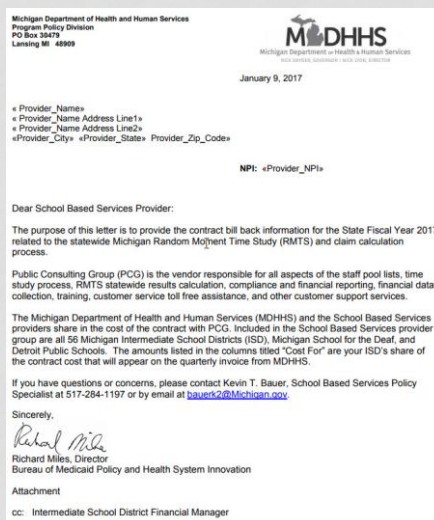
## MEDICAID POLICY BULLETINS

- The Michigan Department of Health and Human Services periodically issues notices of policy.
- These documents inform providers of changes in Michigan Medicaid policy.



## PROVIDER "L" LETTERS

- Provider "L" letters do not represent promulgated policy
- Provided to communicate:
  - new developments, information, policy clarifications, et cetera
  - Example – SBS Bill Back



## PROVIDER OUTREACH

- Site Visits
  - 4-10 site visits per year – Began in June 2013
- Implementer's Meetings
  - Quarterly Meetings – Began in December 2008
- Policy Workgroup
  - Previously "Fee For Service Rate Methodology Workgroup"
  - Quarterly Meetings – Began in June 2005
- MDHHS SBS Conference
  - Annual Conference – Began in August 2014

## SITE VISITS

- Why have site visits?
  - (Communication) between provider and MDHHS is critical to a successful program
  - (Problem Solving) when issues have been noted
- How many site visits have been performed?
  - 27 site visits have been performed
  - 26 Intermediate School Districts & MI School for the Deaf
- What is the duration of a site visit?
  - Typically, two site visits are scheduled per day – one in the morning and another in the afternoon. A normal site visit will last from one hour to two hours.



## NAME - BACKGROUND

- National Alliance for Medicaid in Education, Inc.
  - Mission Statement: NAME Advocates Program Integrity For School Based Medicaid Reimbursement
- Organizational Structure
  - Five officers: an elected President, President-Elect and Immediate Past President plus a Secretary and Treasurer appointed by the Board of Directors
  - Three at-large representatives (each representing a Medicaid agency, a State Education Agency and a Local Education Agency)
  - Nine representatives elected from three geographical regions (three Medicaid, three SEA and three LEA representatives from each region)
- Keeping Informed On Everything School Based Medicaid
  - NAMEtag
    - Online newsletter
  - Conference Calls/Webinars

## NAME REGIONS

- Region 1 States
  - Connecticut, Delaware, District of Columbia, Kentucky, Maryland, Massachusetts, Maine, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont,, Virginia, West Virginia
- Region 2 States
  - Alabama, Arkansas, Florida, Georgia, Illinois, Indiana, Iowa, Louisiana, Michigan, Minnesota, Missouri, Ohio, Mississippi, Oklahoma, Texas, Puerto Rico, US Virgin Islands, Wisconsin
- Region 3 States
  - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Kansas, Montana, Nebraska, Nevada, New Mexico, North Dakota, Oregon, South Dakota, Utah, Washington and Wyoming

## ANNUAL CONFERENCE

- 15<sup>th</sup> Annual Conference in Fort Lauderdale, Florida
  - October 15-18, 2017
    - NAME website has information on registration, hotels, and conference program
  - Other activities besides conference include:
    - Conference Social Events
      - Ft. Lauderdale Scavenger Hunt
    - 5<sup>th</sup> Annual Anysia Drumheller Memorial Run/Walk
    - Silent Auction
      - Broward County Homeless Education Assistance Resource Team (HEART)

## MI SBS DROPBOX

- Cloud application allows sharing a few or hundreds of files
  - Saves space on computers by avoiding huge attachments to emails
  - View on your desktop computer, smart phone, tablet
- By invitation only
- Any member of the shared account may open, edit and save the file, so most current information is contained for everyone to see and use

## MDHHS SBS WEBSITE

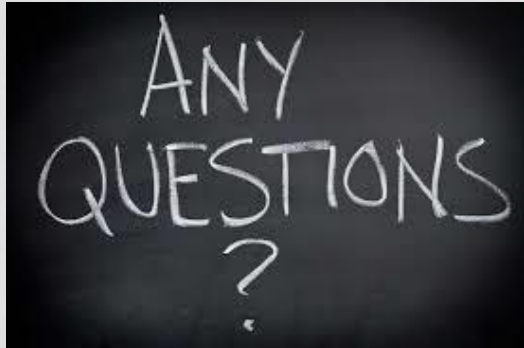
- A wealth of knowledge is a click away
  - Databases (lists of codes allowed)
  - Prior conference materials
  - Cost reports and training documents
  - RMTS Results



## YOUR ROLE

- Ask Questions
- Share Resources
- Attend all Implementer Meetings, Consider a Site Visit

## QUESTIONS



## CONTACTS

- Michigan Department of Health & Human Services
  - (Policy) – Kevin Bauer
    - Phone: 517-241-8398
    - Email: BauerK2@Michigan.gov
  - (Settlement & Reimbursement) – Amy Kanter
    - Phone: 517-373-4522
    - Email: KanterA@Michigan.gov
  - (Audit) – John Lambert
    - Phone: 517-335-4792
    - Email: LambertJ4@Michigan.gov
- Michigan Department of Education
  - Public Consulting Group
    - (Help Desk)
      - Phone: 877-395-5017
      - Email: miaop@pcgus.com